

For specific or detailed questions, please send them via email to MTC Staff. The MTC moderator or presenter has the authority to mute an attendee's microphone or remove them from the meeting if they cause disruption and fail to follow the rules. Persistent disruption of MTC meetings by the same individual may result in the person being suspended from future meetings.



Webinar Etiquette

MTC kindly requests all attendees to please follow the rules of decorum listed below to ensure a smooth and productive meeting/webinar:

- Please refrain from interrupting the presenter.
- Exercise patience and wait for your turn to speak.
- Use the 'raise your hand' feature during Q&A and allow others the opportunity to ask a question before you ask a second.
- Prioritize questions that are relevant to the topic and beneficial to all attendees.
- Avoid lengthy introductions or self-promotion.



MOBEC Info Session

Tuesday, October 1, 2025

Dr. Sheila Baker

MTC Grants Program Manager

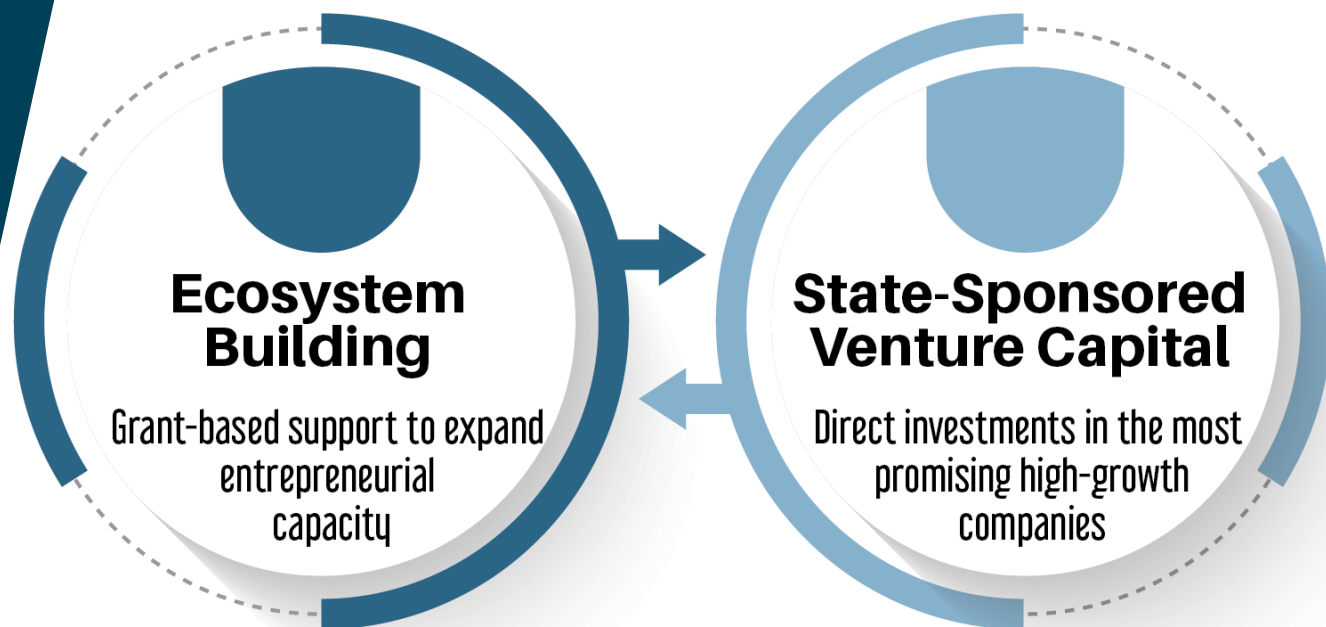


The Missouri Technology Corporation (MTC) is a public-private partnership created by the Missouri General Assembly to promote entrepreneurship and foster the growth of new and emerging high-tech companies

Our mission is to provide leadership and make strategic investments that help entrepreneurs create and grow technology-based Missouri businesses.



MTC plays a vital role in providing financial support for Missouri's entrepreneurs



Ecosystem Building activities create more "investable" companies, which strengthens the IDEA Fund portfolio, which generates financial returns that go back into funding Ecosystem Building.

Catalyzing Innovation Report & Implementation Plan

Catalyzing Innovation Report

- Developed by TEconomy Partners and released in 2022
- Recommends 5 strategies
- Helps set the direction for policies, programs, and initiatives that foster and support the further growth of entrepreneurs and the advancement of innovation and technology across Missouri

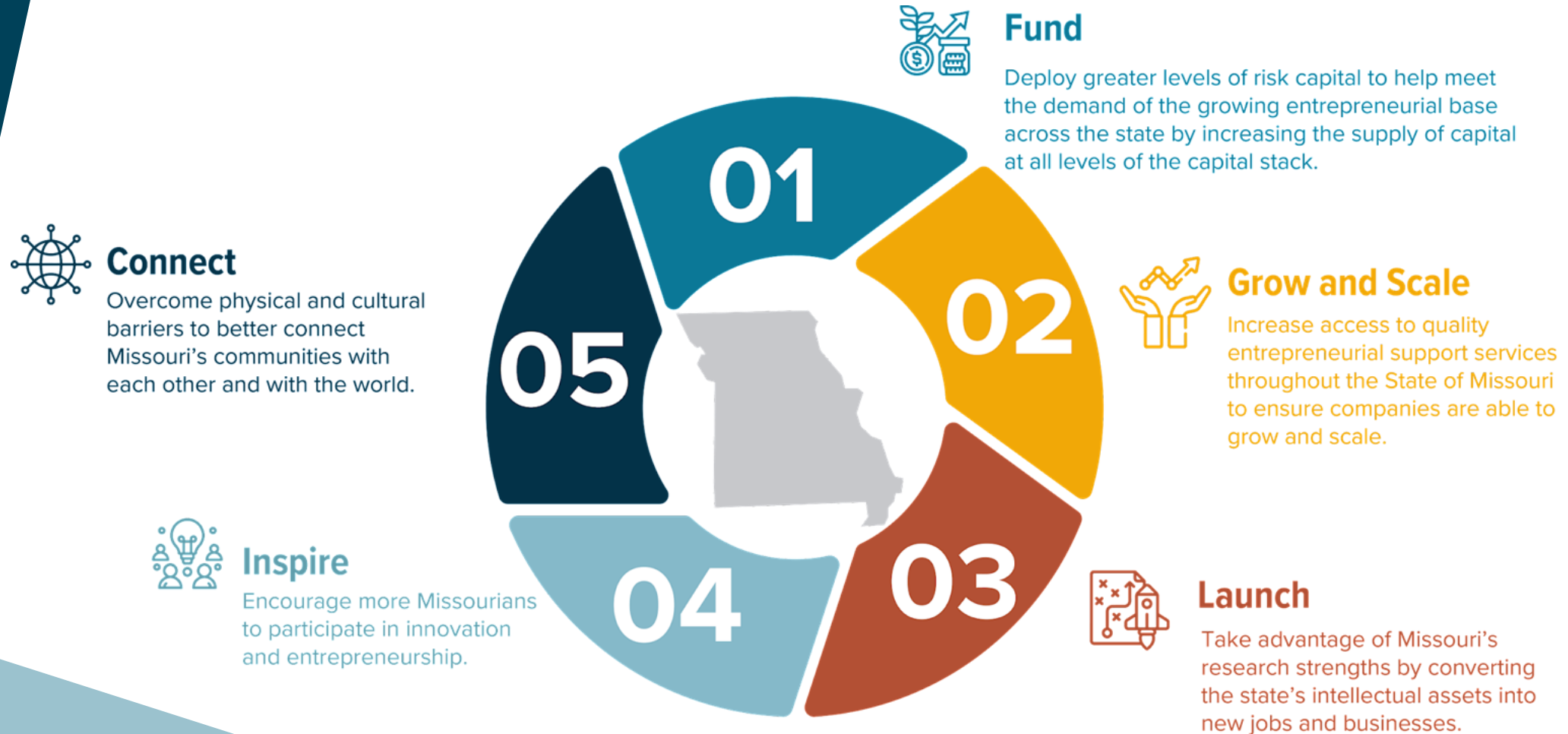
Implementation Plan

- Outlines how MTC will either lead or support in the implementation of the strategies and actions recommended by TEconomy Partners in the Catalyzing Innovation Report
- Publicly available and updated annually for transparency and accountability.



The stronger the alignment with the Catalyzing Innovation Report and Implementation Plan, the more competitive/favorably the proposal will be scored.

TEConomy Partners recommends five strategies to support innovation and entrepreneurship in Missouri



Strategy Two: Grow and Scale – Increase access to quality entrepreneurial support services throughout Missouri to ensure companies are able to grow and scale.



The Implementation Plan includes a directive to develop and pilot new competitive grant programs designed to enhance entrepreneurial capacity throughout the state. MTC is establishing grant programs designed to support:

- (a) entrepreneurs' access to affordable physical workspaces across the state
- (b) the development of regional nodes across the state to allow entrepreneurs direct access to resources in their regions,
- (c) the continued growth of programs and organizations designed to provide resources critical to the success of the state's entrepreneurs.

MTC Core Grant Programs

MOBEC

- Strategic investments through either Operations Support or Project Support grants that build and expand the support system for entrepreneurs that are commercializing new technologies or that enhance the capacity of Missouri to grow its innovation economy.

Physical Infrastructure

Suspended FY26

- Seeks to ensure entrepreneurs throughout the state have access to the physical infrastructure and resources required to launch and grow their businesses.

Regional Node

Suspended FY26

- Funding for regions to coalesce their assets in support of innovation and entrepreneurship through coordinated partnerships among entrepreneurial service organizations within the node.

2026 MOBEC

Missouri Building Entrepreneurial Capacity



Key Dates

Application Period Opens – Thursday, September 18, 2025

Final Submission Deadline – Wednesday, October 29, 2025

Presentation to Investment Committee – Early January 2026

Approval by MTC Board of Directors – Late January 2026

Grant Period Start Date – April 1, 2026



Goals and Objectives

MOBEC seeks to enhance the capacity of non-profit organizations that support entrepreneurs who are:

- commercializing new technologies around which high-growth companies can be created; and
- creating sustainable, high-paying, private sector jobs based on the establishment or growth of new and emerging companies.



Eligibility

Primary applicants (Applicant Organizations) must be:

- Public or private **non-profit** Missouri research institutions, including institutions of higher education
- **Non-profit** entrepreneurial support or related organizations



Applicant Organizations

- One entity must be designated as the primary applicant, also referred to as the Applicant Organization.
- The Applicant Organization acts as the fiscal agent.
- Applicant Organizations awarded grant funding will be required to submit the following items, as applicable, prior to the execution of the grant agreement:
 - A State of Missouri certificate of good standing for the Applicant Organization;
 - A certificate of authority for the Applicant Organization to conduct business in the State of Missouri (applicable for non-Missouri corporate entities); and
 - A current Missouri tax clearance certification.



A photograph of two women in a professional setting. One woman, with blonde hair and wearing a black t-shirt, is holding a tablet and looking at it. The other woman, with dark hair, is looking at the tablet. They are standing next to a desk with a laptop. The image is partially obscured by a large blue and white geometric shape that serves as a background for the text.

Partner Organizations

- Applicant Organizations may collaborate with partner organizations.
- Partners should be classified as follows:
 - Applicant Organization (acting as the fiscal agent),
 - Primary Partners (financial beneficiaries), and
 - Affiliated Partners (non-financial beneficiaries).



Partner Organizations

- Partners are not required to be non-profit organizations or public or private non-profit Missouri research institutions
- Primary Partners are required to be actively engaged in the proposed activities of the program, rather than merely providing goods or purchased services and submit letters of commitment.
- Primary Partners must be clearly identified the Grant Application, Grant Proposal Narrative and Budget form. Please see the Grant Program guidelines for more details.

MOBEC Grant Types

Operations Support

- Aims to assist the applicant organization in meeting its mission by addressing its day-to-day requirements.

Project Support

- Specifically supports only a single project or program.

Please see the Proposal Guidelines for each grant type for more information.



Multiple Applications and Duplication

Applicant Organizations may submit multiple grant proposals under the following conditions:

- One application is an Operations Support and one or more is a Project Support and there is no duplication in requested funding for general operational support and the specific project or program that is the subject of the Project Support proposal(s).
- Multiple Project Support grant proposals can be submitted but there can be no duplication in requested funding between grant proposals.

Applicant Organizations with active MOBEC grants can submit a 2026 MOBEC application provided their current grant ends before the 2026 MOBEC grant begins OR there is no duplication for the requested funding between the active grant and the 2026 MOBEC proposal.

A woman with long brown hair, wearing a white lab coat and a light blue surgical mask, is looking through the eyepiece of a white compound microscope. She is in a laboratory setting with a stainless steel countertop. Various lab equipment, including a pipette, a small plant in a container, and other labware, are visible in the background. The image is partially obscured by a large blue triangle on the left side of the slide.

Intended Use of Funds

Applicants may submit proposals that align with the Catalyzing Innovation Report including the following categories:

- Access to Capital
- Entrepreneurial Mentoring/Networking
- Entrepreneurial Training/Education
- Commercialization Assistance

Intended Use of Funds

Operations Support

- Funding can be used to support the ongoing day-to-day operations of the organization, as well as multiple projects or programs.

Project Support

- Funding can be only be used to support a **single** project or program



Intended Use of Funds

Some Restrictions/Noncompetitive uses include:

- MOBEC funding cannot be used to fund activities already supported by an active MTC grant.
- Proposals that limit the use of MTC grant funds to no more than 50% of any individual's salary on the project will be more competitive than those asking for more than 50% of any individual's salary
 - *If funding is used to support salaries of staff involved in the project or program, such funding is limited to the scope of the project/program and cannot exceed the percentage of time such staff is dedicated to the specific project/program*
- Funds may be requested to support project-essential software but not supplant routine business/operation software.



Program Terms

- Grant proposals can be requested with respect to one-, two-, or three-year implementation plans.
- The grant period commences on April 1, 2026.
 - A one-year grant will terminate on March 31, 2027.
 - A two-year grant will terminate on March 31, 2028.
 - A three-year grant will terminate on March 31, 2029.
- Grant activities must be completed by the first, second, or third anniversary, as applicable, of the grant award.

Budget

MTC will not award more than

- \$150,000 for a one-year implementation plan
- \$325,000 for a two-year implementation plan
- \$500,000 for a three-year implementation plan



Budget

- MTC expects that the applicant's budget will have an approximately equal amount of funding requested for each year of the proposed plan
- Indirect costs for MTC funds are not allowed.
- **Grant Management Fee limited to 5%** of the of the aggregate amount of grant funds provided by MTC



Cost-Share/Matching Requirement

- Applicant Organizations must demonstrate an actual, conditional or anticipated third-party cost-sharing commitment to match the requested MTC grant funding that equals at least the amount requested in the application.
- Required by Missouri Revised Statutes, Section 348.253(2)
- Matching funds should be directly aligned with the project objectives and used to further support the activities described in the proposal.
 - This ensures that MTC's investment is leveraged by additional resources that contribute meaningfully to the proposed activities.

Cost-Share/Matching Requirement

- Applications may propose to satisfy a portion of the cost-sharing requirement through in-kind cost-support, but in-kind matching funds generally will be evaluated less favorably.
- Waived indirect costs may be counted as in-kind matching contributions; provided that:
 - no more than 15% of waived indirect costs will be considered by MTC as matching contributions; and
 - no waived indirect costs will be considered by MTC as matching contributions for any Applicant Organization that includes a grant management fee in the proposed budget.

Evaluation Criteria

- Alignment with Goals and Objectives
- Applicant Proposal Strength and Feasibility
- Applicant Experience
- Economic Impact
- Budget
- Sustainability

The stronger the alignment with the Catalyzing Innovation Report and Implementation Plan, the more competitive/favorably the proposal will be scored.





How to Apply

- Submissions are accepted through the MTC Grants Portal hosted by Good Grants.
- <https://missouritechnology.grantplatform.com/>
- To submit an online application, the Applicant Organization must have or create an account.
- Instructions for creating an account and FAQs for the MTC Grants Portal can be found at www.missouritechnology.com.



Guidelines and Other Information

2026 MOBEC Grant Program information, guidelines, applicable forms, and a link to the application platform can currently be found on the MTC website at:

<https://www.missouritechnology.com/entrepreneurial-ecosystem-support-parent/mobec-grant-program/>

Questions?