Webinar Etiquette

For specific or detailed questions, please send them via email to MTC Staff. The MTC moderator or presenter has the authority to mute an attendee's microphone or remove them from the meeting if they cause disruption and fail to follow the rules. Persistent disruption of MTC meetings by the same individual may result in the person being suspended from future meetings.

MTC kindly requests all attendees to please follow the rules of decorum listed below to ensure a smooth and productive meeting/webinar:

- Please refrain from interrupting the presenter.
- Exercise patience and wait for your turn to speak.
- Use the 'raise your hand' feature during Q&A and allow others the opportunity to ask a question before you ask a second.
- Prioritize questions that are relevant to the topic and beneficials to all attendees.
- Avoid lengthy introductions or self-promotion.

MISSOURI TECHNOLOGY CORPORATION

MTC Physical Infrastructure Grant Program Informational Session

Wednesday, May 6, 2026

Dr. Sheila Baker

MTC Grants Program Manager

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The Missouri Technology Corporation (MTC) is a public-private partnership created by the Missouri General Assembly to promote entrepreneurship and foster the growth of new and emerging high-tech companies

Our mission is to provide leadership and make strategic investments that help entrepreneurs create and grow technology-based Missouri businesses.

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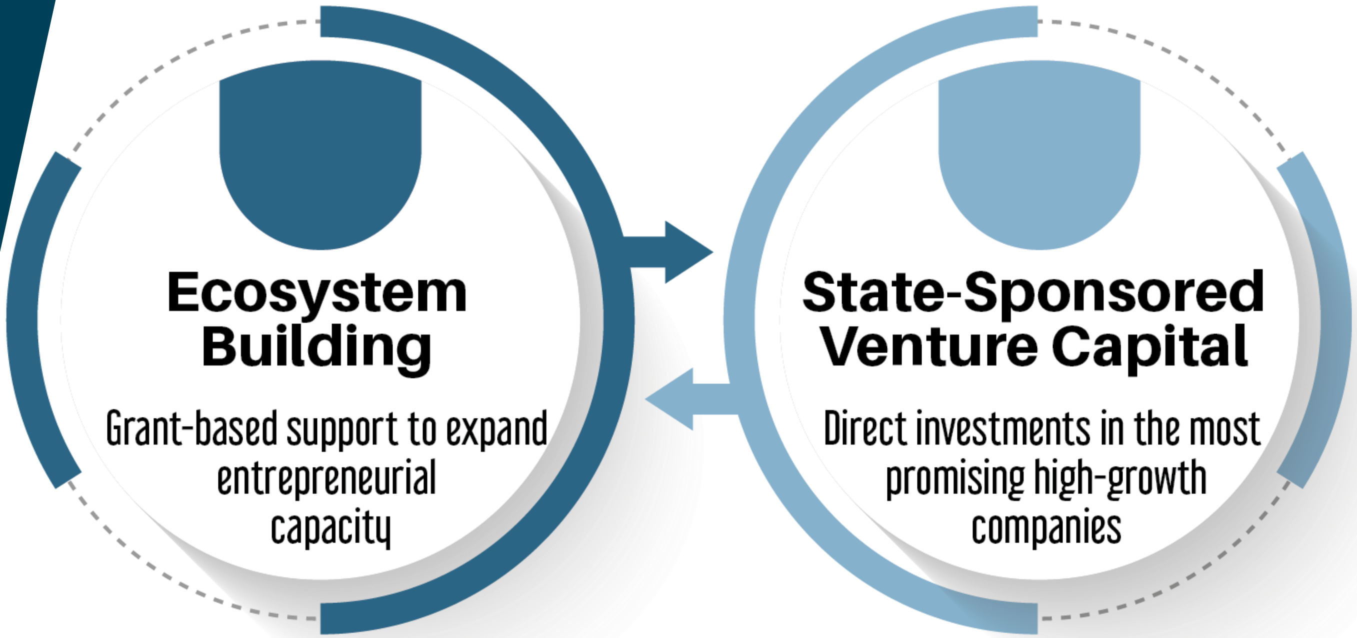

MTC plays a vital role in providing financial support for Missouri's entrepreneurs

Ecosystem Building activities create more "investable" companies, which strengthens the IDEA Fund portfolio, which generates financial returns that go back into funding Ecosystem Building.

Catalyzing Innovation Report & Implementation Plan

Catalyzing Innovation Report

- Developed by TEConomy Partners and released in 2022
- Recommends five bold and compelling strategies to foster and support the further growth of entrepreneurs and the advancement of innovation and technology across Missouri

Implementation Plan

- Outlines how MTC will either lead or support in implementation of the strategies and actions recommended by TEConomy Partners in the Catalyzing Innovation Report

The stronger the alignment with the Catalyzing Innovation Report and Implementation Plan, the more competitive/favorably the proposal will be scored.

The Catalyzing Innovation Report and FY26 Implementation Plan can be found on MTC’s website.

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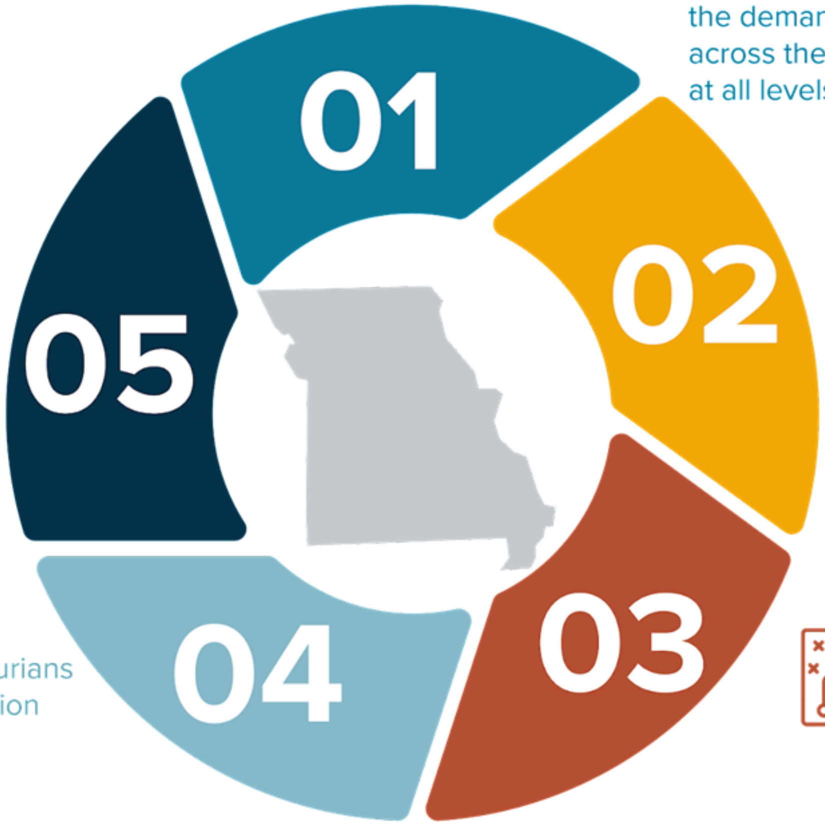
TEConomy Partners recommends five strategies to support innovation and entrepreneurship in Missouri



Fund

Deploy greater levels of risk capital to help meet the demand of the growing entrepreneurial base across the state by increasing the supply of capital at all levels of the capital stack.

Grow and Scale

Increase access to quality entrepreneurial support services throughout the State of Missouri to ensure companies are able to grow and scale.

Launch

Take advantage of Missouri's research strengths by converting the state's intellectual assets into new jobs and businesses.

Inspire

Encourage more Missourians to participate in innovation and entrepreneurship.

Connect

Overcome physical and cultural barriers to better connect Missouri's communities with each other and with the world.

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MTC Core Grant Programs

MOBEC

- Strategic investments through either Operations Support or Project Support grants that expand the support system for entrepreneurs that are commercializing new technologies or that enhance the capacity of Missouri to grow its innovation economy.

Physical Infrastructure (Spring Grant Program)

- Seeks to ensure entrepreneurs throughout the state have access to the physical infrastructure and resources required to launch and grow their businesses.

Regional Node (Paused)

- Funding for regions to coalesce their assets in support of innovation and entrepreneurship through coordinated partnerships among entrepreneurial service organizations within the node.

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Proposals that are more closely aligned with the goals and objectives of other grant programs, rather than those of the program to which they are applying, will not be scored as competitively.

2026 Physical Infrastructure Grant Program

Physical Infrastructure Grant Program

- The Physical Infrastructure Grant Program seeks to ensure entrepreneurs throughout the state have access to the physical infrastructure and resources required to launch and grow their businesses.

- The program was developed following recommendations from the Catalyzing Innovation Report and is designed to replace and expand the MTC's previous programmatic support of physical infrastructures in the state in a fair, equitable, and competitive manner.

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Goals and Objectives

Provide funding to support the following physical infrastructure needs within Missouri:

- flexible and below-market-rate commercial office space, including co-working 3 spaces, private offices, meeting rooms, and access to high-speed internet, in regions where entrepreneurs lack access to these resources.

- specialized or sector-specific services, facilities, and other infrastructure, including but not limited to wet lab space or greenhouses to be used by the states emerging biotech and agtech companies, that would otherwise be unavailable in an area/region.

- infrastructure that is broadly recognized as a center for entrepreneurship for the community/region, helping elevate the role of innovation and entrepreneurship in the economy.

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Eligibility

Applicant Organizations must be:

- Public or private **non-profit** Missouri research institutions, including institutions of higher education

- **Non-profit** entrepreneurial support or related organizations

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Applicant Requirements

- Applicant Organizations must either own or actively manage the physical infrastructure that is the subject of the proposal.
- Applicant Organizations managing more than one location submit separate applications for each location while organizations that manage a single location are only eligible to submit one application for funding consideration.
- Applicant Organizations awarded grant funding will be required to submit the following items, as applicable, prior to the execution of the grant agreement:
    - A State of Missouri certificate of good standing for the Applicant Organization;
    - A certificate of authority for the Applicant Organization to conduct business in the State of Missouri (applicable for non-Missouri corporate entities); and
    - A current Missouri tax clearance certification.

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Intended Use of Funds

Applicant Organizations should submit proposals that align with the Catalyzing Innovation Report, which includes funding for the following eligible expenditures:

- operating expenses, including but not limited to rent and utilities, professional services, and management and administrative salaries that are directly related to the operation of the physical infrastructure (i.e. not related to programmatic expenses).
- renovation of space, tenant improvements, or enhanced amenities (high-speed internet, upgrading shared-use technologies, etc.).
- the purchase or repair of shared-use equipment or resources.

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Intended Use of Funds

Applicant Organizations should be currently operating a physical infrastructure for entrepreneurs. In limited cases where there is no access to physical infrastructure for entrepreneurs, MTC would consider funding new physical infrastructure projects.

Funding **cannot be used** for programmatic activities.

Program Terms

- Grant proposals can be requested with respect to one-, two-, or three-year implementation plans.
- The grant period commences on September 1, 2026.
    - A one-year grant will terminate on August 31, 2027.
    - A two-year grant will terminate on August 31, 2028.
    - A three-year grant will terminate on August 31, 2029.
- Grant activities must be completed by the first, second, or third anniversary, as applicable, of the grant award.

Budget

Physical Infrastructure Grant funding will be limited to the lesser of

- $200,000 per year or
- 25% of the Applicant Organization’s average annual operating expenses for the physical infrastructure (as calculated according to the Physical Infrastructure Grant Program Guidelines) per year of funding request.

Operating expenses should be limited to the operating expenses for the physical infrastructure seeking funding and not the entire organization that manages or owns the physical infrastructure.

Budget

Grant Duration	Funding Cap	Annual Expenses Used
1-year	Lesser of $200,000 **or** 25% of mean CY23–CY25 expenses	CY24 (actual) CY25 (actual) CY26 (projection)
2-year	Lesser of $400,000 **or** 25% of mean CY23–CY25 expenses + 25% of mean CY24–CY26 expenses	CY24 (actual) CY25 (actual) CY26 (projection) CY27 (projection)
3-year	Lesser of $600,000 **or** 25% of mean CY23–CY25 expenses + 25% of mean CY24–CY26 expenses + 25% of mean CY25–CY27 expenses	CY24 (actual) CY25 (actual) CY26 (projection) CY27 (projection) CY28 (projection)

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Budget

- Indirect costs for MTC funds are not allowed.
- Grant Management Fee is limited to 5% of the aggregate amount of grant funds provided by MTC.
- Budget justifications for each category of funds requested are required on the Budget Form.
- MTC will prioritize proposals that limit the use of MTC grant funds to no more than 50% of any individual’s salary on the project.

Cost-Share/Matching Requirement

- Applicant Organizations must demonstrate an actual, conditional, or anticipated third-party cost-sharing commitment to match the requested MTC grant funding that equals at least the amount requested in the application.
- Required by Missouri Revised Statutes, Section 348.253(2).
- Matching funds should be directly aligned with the project objectives and used to further support the activities described in the proposal.
  - This ensures that MTC's investment is leveraged by additional resources that contribute meaningfully to the proposed activities.

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Cost-Share/Matching Requirement

- Applications may propose to satisfy a portion of the cost-sharing requirement through in-kind cost support, but in-kind matching funds generally will be evaluated less favorably.

- Waived indirect costs may be counted as in-kind matching contributions, provided that:
  - no more than 15% of waived indirect costs will be considered by MTC as matching contributions; and
  - no waived indirect costs will be considered by MTC as matching contributions for any Applicant Organization that includes a grant management fee in the proposed budget.

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Evaluation Criteria

- Alignment with Goals and Objectives
- Grant Proposal Strength and Feasibility
- Applicant Experience
- Economic Impact
- Budget
- Sustainability

The stronger the alignment with the Catalyzing Innovation Report and Implementation Plan, the more competitive/favorably the proposal will be scored.

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Guidelines and Other Information

2026 Physical Infrastructure Grant Program information, guidelines, applicable forms, and **a link to the application platform** can currently be found on the MTC website at:

https://www.missouritechnology.com/entrepreneurial-ecosystem-support-parent/physical-infrastructure-grant-program/

Key Dates

Physical Infrastructure

Application Period Opens –Wednesday, April 15, 2026

Final Submission Deadline – Friday, May 22, 2026 (**5:00 PM CDT**)

Presentation to Investment Committee – Early July 2026

Approval by MTC Board of Directors – Late July 2026

Grant Period Start Date – September 1, 2026

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How to Apply

- Submissions are accepted through the MTC Grants Portal hosted by Good Grants.
- https://missouritechnology.grantplatform.com/
- To submit an online application, the Applicant Organization must have or create an account.
- New Collaboration feature allows more than one user to work on an application.
- Instructions for creating an account and FAQs for the MTC Grants Portal can be found at www.missouritechnology.com.

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Questions?

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